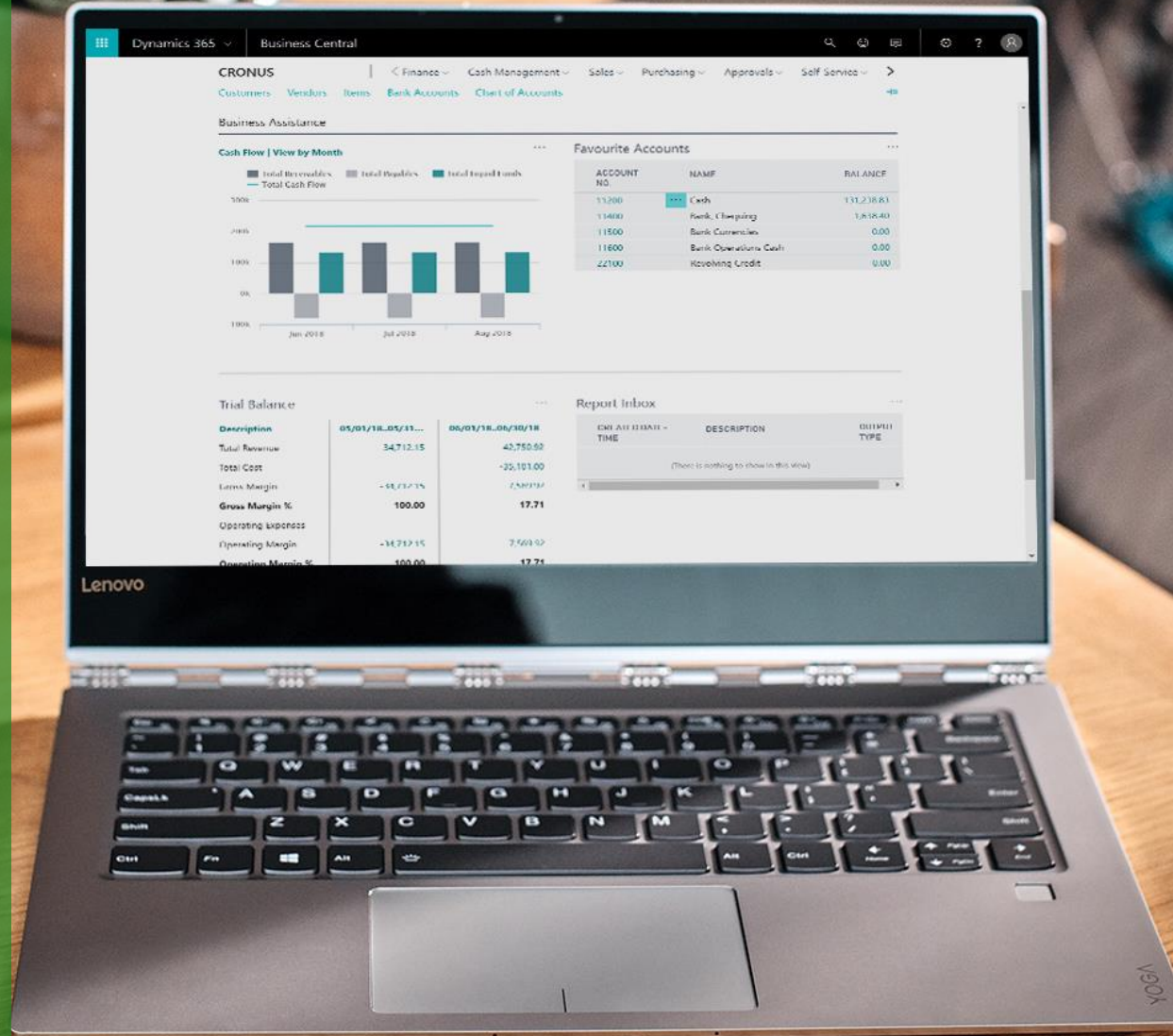


# Spare Parts Case Study

# Microsoft Dynamics 365 Business Central



Keensoft

# Spare Parts Case Study

## Microsoft Dynamics 365 Business Central Spare Parts Case Study



Our client maintains and sells spare parts for a wide range of refrigerators, freezers, ice machines, incubators, plasma freezers, pharmacy refrigerators and constant temperature storage rooms.

They were using Sage to maintain their business transactions but had a desire to move to a cloud-based platform and have selected Dynamics 365 Business Central as this is the natural evolution of the Microsoft Dynamics NAV Product that is currently being used by their parent company..

### GENERAL REQUIREMENTS

Seeking an integrated end-to-end solution from Order to Cash, our client soon realised the benefits Business Central could bring, initially via eliminating the need for disparate spreadsheets, but also providing accurate and timely stock position, on demand – something their legacy set-up lacked. The solution had to support the ability to maintain stock records and capture Lot numbers and Serial numbers. A later requirement was to offer sales via an e-commerce channel.

### OUR RECOMMENDED SOLUTION

We recommended Microsoft Dynamics 365 Business Central Essentials Edition as their base ERP system. Business Central accommodated all of their requirements and can 'plug-in' to e-commerce platforms via APIs.

#### Financial Management

- General Ledger
- Dimensions
- Cash Management
- Multi-Currency

#### Supply Chain Management

- Sales & Receivables
- Purchase & Payables
- Inventory
- Serial No. Tracking
- Lot No. Tracking
- Credit Card Sales

#### Web Site

- E-Commerce

#### Version

Microsoft Dynamics 365 Business Central Essentials

#### Users

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# Microsoft Dynamics 365 Business Central Spare Parts Case Study



## Financials

Taking the existing chart of accounts as a base, we advised and enhanced the chart to accommodate Business Central's intricacies around inventory costing and VAT (**Making Tax Digital** ready).

Our client used Dimensions to analyse sales via Geographical area, Business Segment, and Product Code. A Cost Centre dimension was used to categorise operational costs.

For posting recurring transactions like Payroll, accruals and customer rebates, we used the **Recurring general journals** features, again this eliminated the need for an off-line spreadsheet and allowed users to post recurring transactions with one click.

We migrated opening balances as of the Go Live date.

## Multiple Currencies

Our Client trades in multiple currencies, Bank Account, Customer and Supplier balances are revalued each month at the click of a button. The exchange rates themselves are retrieved automatically from an on-line service, negating the need for a user to manually type in exchange rates each period.

## Cash Management

Operating with two bank accounts, GBP and EUR, we configured Business Central to map bank account statements so they can be imported for frequent bank reconciliations.

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## Inventory Management

Stock is held in one primary warehouse. We configured Business Central to accommodate these stock holding location to give complete visibility in the general ledger of the value of stock as well as automatic accrual posting of any Goods Received Not invoiced.

Using the Physical Inventory Journal, our client carries out periodic stock counts.

## Lot and Serial Tracking

For certain products it was necessary to track the inventory via Lot Number or Serial Number. We configured business Central to enforce the capture of this information on outbound (Sales) transactions.

## Credit Card Sales

Using standard features in Business Central we configured the environment such that credit card sales are recorded and posted to separate nominal codes for later reconciliation.

## E-Commerce

Recently our client added B2C e-commerce facilities to their operation by taking advantage of the APIs available within Business Central to transact.

## Support

Using our **Pay-As-You-Go** support, we provide ad-hoc support usually closing support tickets same day with support statistics provided each month.

As for all our projects, the support for the first month end and first VAT quarter return are always built in as part of the project scope.

Our Clients naturally realise a reduction in support costs as time progresses, with support cases typically reducing by more than 60% after 2 years of implementation.

## About Microsoft Dynamics 365 Business Central

Microsoft Dynamics 365 Business Central is a quick to implement, simple-to-use business solution from Microsoft with the power to support your business ambitions.

### Streamline and connect your entire business:

- ✓ Help to increase productivity and to simplify your business by connecting key functions within your organization.
- ✓ Manage your multilocation or multi-national growing business with global ERP features.
- ✓ With Microsoft Dynamics 365 Business Central and Office 365, share the big picture across your organization by bringing your email, calendar, and files together with your data, reports, and business management software



Learn More

Contact us to find out how Microsoft Dynamics 365 Business Central can help your business.

Or to find out more about Microsoft Dynamics 365 Business Central  
[Click here >](#)

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